



ACBS/CBC Board of Directors Meeting October 9, 2019

A Board of Directors Meeting for the Antique and Classic Boat Society, Chesapeake Bay Chapter was held on Wednesday, October 9, 2019 at Ray Glenn's house in Harwood, Maryland.

The following Board Members were in attendance:

John Into – President
Alicia Boardman – Executive Vice President
Hank Reiser – Vice President/Programs
Nancy Price – Vice President/Membership
Terry Dunn – Treasurer
Bob Hamilton - Secretary
Jim Schiller – Director
Paul Warner – Director
Linda Nagle-Warner – Director
John Eaton – Director
Will Biddle – Director
Will Ruhland – Director at Large
Ray Maule – Director at Large
Ray Glenn – Director at Large
Bruce Ogden – Webmaster

The following Board Member was not in attendance:

Andrew Kreitzer - Director

The following members were in attendance:

Joe Sibilias – Bylaws Committee Chair
Kathy Wilson
Chris Brown
Chuck Warner
Karen Brenner

John Into, President, called the meeting to order at 7:10 PM.



Old Minutes

- **A motion was made by Nancy Price and seconded by Hank Reiser to approve the August 14, 2019 meeting minutes and the motion passed unanimously.**

Treasurer's Report

- Terry Dunn noted that a second check from Ginger's estate has been deposited into the Bank of America account in the amount of \$51,335.50 with a new balance of \$59,040.76.
- It has been discovered that the Chapter now has two EINs and this issue needs to be resolved before submitting the 990 form which is due on November 15th. Terry is coordinating with the CPA to resolve.

Nominating Committee

- Paul Warner, Chair, noted that a great effort many phone calls were made to the membership to generate a slate of candidates for the upcoming election.
- Bob Hamilton presented the recommended slate as follows:
 - President – Alicia Boardman
 - Executive Vice President – Bob Hamilton
 - Vice President – Membership – Paul Warner
 - Vice President – Programs – Hank Reiser
 - Treasurer – Terry Dunn
 - Secretary – Nancy Price
 - Director (3 yr term ending in 2022) – Kathy Wilson
 - Director (3 yr term ending in 2022) – Will Ruhland
 - Director (1 yr term) – Karen Brenner (to replace Andrew Kreitzer who is stepping down)
 - Director (1 yr term) – Ray Glenn (to replace Paul Warner who is moving to Vice President – Membership)
- **A motion to accept the slate as presented was made by Linda Nagle-Warner, seconded by Jim Schiller and the motion passed unanimously.**

Finance Committee

- Bruce Ogden stated that as of September 30, 2019 there has been an increase of \$2,668.04.
- Funds are distributed with approximately \$26k in cash; \$191k in mutual funds and approximately \$9,500 in exchange traded funds (ETF). With the increase of \$2,668.04 the total value is approximately \$230k.



- Paul Warner has been replaced on the Finance Committee by Ray Glenn. Current members include:
 - Bruce Ogden
 - John Into
 - Joe Sibilialia
 - Jim Schiller
 - Ray Glenn
 - Associate members include the Treasurer and the Secretary.

Website

- Bruce Ogden noted the new website is up and operational.
- John Into encouraged all to visit the site.
- Will Biddle noted that he had difficulty in accessing the site and requested assistance.
- Bruce noted that both he and Mic have tested the website and found no issues and any issues may be with the individual operating systems of the members.
- Karen Brenner will reach out to Will to see if she is able to provide guidance.

Membership Report

- Nancy Price, Vice President – currently at 192 members
- Nancy has sent emails to new members welcoming them to the club
- Nancy has ordered postcards to send to all members to ensure the Chapter has their current email addresses.

Programs

- Hank Reiser noted that the Downrigging Festival in Chestertown is November 1-3 and that small boats are needed. Chip Paradis has committed to bring his boat.
- November 17th is the Annual Meeting

Bylaws Committee

- Joe Sibilialia, Bylaws Committee Chair stated that the changes approved at the previous board meeting are being incorporated into a final version.

Boat Festival

- Bob Hamilton referred all to the attached bullet summary.



Annual Meeting

- Nancy Price recommended holding the Annual Meeting at Pirates Cove as the price remains the same as it was last year and it is a good venue on the water.
- Four entrees will be available as well as a cash bar.
- Bob Hamilton will bring the photographs from the boat show.
- It was recommended that the Chapter offset the cost for members by holding the price per person to \$25.
- Donations will be made to the Phillips Wharf in the amount of \$500 after a 12-3 vote.
- **A motion was made to provide a donation in the amount of \$500 to the Phillips Wharf and each of the three Scout Ships that attended the show by Paul Warner and seconded by Hank Reiser and the motion passed unanimously.**

Miscellaneous Items

- John Into is pleased about the number of people that showed up for the meeting at the International Show.
- John Into would like to offer a free membership to the Clarks in appreciation for them allowing us to use the meeting space in the Lubrano Building. Terry Dunn expressed a concern about providing a “free” membership and will look into and report back.

With no further business a motion was made by Nancy Price and seconded by Hank Reiser to close the meeting. The motion passed unanimously and the meeting was adjourned at approximately 9:07 PM.

Meeting notes compiled by Bob Hamilton.

Date: October 8, 2019

To: Board of Directors
ACBS – Chesapeake Bay Chapter

From: Bob Hamilton
Festival Chair

Re: 32nd Annual Antique & Classic Boat Festival
The Arts at Navy Point

The show was held at the Chesapeake Bay Maritime Museum (CBMM) in St. Michaels, Maryland from Friday, June 14th through Sunday, June 16th. Race boats were featured this year and Chuck Warner did an outstanding job convincing several owners to bring their boats. Approximately 100 boats attended the show with several high-quality race boats displayed. Approximately 65 vendors were onsite for The Arts at Navy Point.

The following are some of the highlights of the show:

- The weather was outstanding with no rain and pleasant temperatures.
- The income generated from the show exceeded the expenses even though there were no major financial sponsors.
- There were eight seminars, coordinated by Jeff Beard, related to racing presented in the Steamboat Building.
- There were approximately 24 Sea Scouts assisting throughout the weekend.
- Several classic cars and trucks were on display.
- A diving exhibition was provided on Saturday using antique diving equipment.
- Free boat rides were provided on Saturday and this was very well received.
- A casual pizza and beer get together on Saturday night was provided.
- Over 1,200 photographs were obtained.
- Awards were provided at no cost by the CBMM; Century Boat Club, Chris Craft Boat Club and the Lyman Boat Owners Association.

Items that either didn't go quite as planned or could be improved include the following:

- There were no major financial sponsors. PropTalk continues to provide free advertising and also a small financial donation but no major sponsors as in past years.
- The two major food events (Friday Captain's Party and Sunday Picnic) have the continuing issue of limiting attendance to those wearing wrist bands. Per person cost was higher than planned.
- Full usage of the space was not realized as the gravel area between the Mill Street entrance and the Oystering Dock was essentially vacant.
- Additional floating docks would greatly aid the boat rides, Jersey Skiffs and other attendees looking for lower dock heights.
- The CBMM is charging for more items than in past years (i.e. ice)
- Signage can be improved on the festival grounds.
- The CBMM advertised the show as Friday and Saturday only – possibly lowering the public attendance on Sunday.

Revenue for the show was \$23,058.10 and expenses totaled \$21,909.78 leaving a positive balance of \$1,148.32 as provided by the Treasurer. Note that income from registration includes fees for the dinners, judging and trophies and pre-ordered festival T-shirts. Expenses for the Ship's Store also includes items that may continue to be sold throughout the year – further offsetting that cost.

Post show feedback has been extremely positive and that attendees had a good time with many stating their intent to return.

Boat Festival Finances-2019

Revenue/\$23,058.10

\$1750.00 Program Advertisers

\$4518.10 Ship Store

\$5780.00 Vendor Registration

\$12,197.05 Boat Registration

Expenses/\$21,909.78

Food and Refreshments

\$7193.16 (Fri/Sun)
 \$190.38 Fri night drinks
 \$166.37 Sat night food
 \$140.54 Sat night drinks
 \$169.32 Vendor Breakfast
\$327.00 Ice for festival
 \$8186.77

Publicity/Program/Sound

\$2652.12 Fest. Program
 \$116.60 Publicity posters
 \$268.04 Publicity cards/this
 \$272.04 Publicity cards/next
 \$275.50 Sign at B&D
\$2500.00 Sound System
 \$6084.30

Trophies

\$1988.40

Festival Security

\$560.00

Photographer

\$742.00

Ship's Store

\$945.93 4 Imprint
 \$155.50 Patches 4 Less
 \$316.00 Patches 4 Less
 \$1345.14 T-shirts
 \$704.90 Burgees
 \$673.10 Hats
 \$200.00 Cash for SS
\$271.08 SS tax

\$4,611.65

Miscellaneous

\$206.70 Golf Cart Rental
 \$51.60 Credit Card Square
\$38.36 Boat ride Giveaways
 \$296.66